

## **St. Mark's Treasurer's Report**

### **January 15, 2025**

#### **December**

December was another exceptionally positive month for operating income. Our operating income was \$90,527 for the month, making this our second best month of the year following November in which we recognized \$130k in revenue from generous estate proceeds. The phenomenal December result was driven primarily by exceptionally high pledge income. This generated total income for the month of more than \$250k, or \$115k over plan. It was essentially an extra month's income in December. Our expenses were also tightly controlled and came in at \$12k under budget adding to the successful financial performance.

#### **2025 Financial Performance**

As we entered 2025, we had just completed a year in which we "lived within our means" for the first time in several years. Our financial objective in 2025 was to continue our financial discipline and continue generating a financial culture to balance operating expenses and income. There were other items which required financial consideration through the year including the roof replacement project, cash flow considerations, outstanding longer term debts and preparation for the calling of a new Dean.

Our recent operating income history is in the following table. You can see that financially we had a successful year on the bottom line with operating income of more than \$100k. This performance was made possible primarily from three sources. Most significantly, we recognized \$130,000 in income from two generous estate gifts. These gifts also provided more than \$200,000 to the Foundation with an additional \$100,000 to follow in the first half of 2026.

The second significant contributor to the successful year was the generosity of St. Markan's and the hard work of our stewardship committee. While pledges were behind budget for much of the year, in December pledges exceeded budget bringing the total for the year in pledge income to nearly \$909,000 still short from last year's pledge income but dramatically over our budget of \$825,000. This income boost along with a surge in rental income late in the year, brought total income to \$1,770,995 which was more than \$223,000 over our budgeted income and actually an increase from 2024 income of about \$15,000 when we had actually budgeted for a more than \$200,000 reduction in income from last year.

The third contributor was effective controls on expense spending. Our thanks must go to the tireless staff of St. Mark's and the numerous volunteers who allow us to provide

support without incurring the costs. We began the year with an expense budget of \$1,544,000 but quickly found that we had not appropriately included rising costs in health care, pensions and ECMN pledge. Together these items accounted for under budgeting of expenses on the order of \$60,000. The actual expense performance for 2025 exceeded our budgeted expense level by \$124,000, roughly half of which due to the aforementioned under budgeting.

In summary regarding operating income, while we recorded a very positive income of more than \$100,000, we would have had a loss without the \$130,000 from generous estate gifts. We need to initiate and execute fund raising activities beyond pledge and rental income. This is vital to enable our ability to live within our means with the added opportunity to expand our community. Our 2026 budget will continue to focus on balancing expenses and income so that we live within our means without assuming substantial income from estate gifts and we believe will provide for the direct needs of a new Dean and support for associated programs.

	2022 Actual	2023 Actual	2024 Actual	2025 Actual	2025 Budget
<b>Revenue</b>	1,831,344	\$2,076,159	\$1,755,867	\$1,770,995	\$1,547,796
<b>Expenses</b>	\$2,048,388	\$2,248,486	\$1,765,355	\$1,668,376	\$1,543,973
<b>Operating Income</b>	-\$217,044	-\$172, \$327	-\$9,488	\$102,619	\$3,803
*2023 Income does not include end of year significant gift to support cash flow					

Respectfully submitted,  
Brian Myers